



KONICA MINOLTA

# Konica Minolta provides Mazenod College with financially sustainable model for its centralised print room



## CHALLENGE

- High volume print room
- Ageing equipment, not fit for purpose
- Manual processes in use



## SOLUTION

- 2 x bizhub C650i with high end finishing equipment and digital submission to the print room operator



## CUSTOMER BENEFITS

- Print in colour more freely without concerns about increasing costs
- Improved student engagement
- Bring outsourced printing in-house reducing costs
- Less wastage and faster turnaround times



Industry: Education  
Location: Western Australia

Established in 1966, Mazenod College is a Catholic Boys College in the Perth Hills of Western Australia. An education with Mazenod challenges students to go to the margins, act with respect and dignity, approach life with courage and passion, and develop

the heart so students can be people of compassion. The College has a wonderful heritage of producing well-rounded young gentlemen with high aspirations and a commitment to making a positive difference in the world.

Giving Shape to Ideas

“The new bizhub C650i devices in our centralised print room have proved very reliable and are producing excellent quality print jobs, far superior to anything we have had before.”

**ERIC PAINI**  
**FINANCE DIRECTOR, MAZENOD COLLEGE**



## The solution

Mazenod College was running its centralised print room with two ageing devices that were no longer fit-for-purpose. The College engaged with Konica Minolta to discuss various solutions for its growing print volumes and settled on two bizhub C650i's due to the excellent print quality, finishing capabilities, and ease of use for the print room operator.

Teachers now email originals to the print room operator to be queued and printed across the two devices, eliminating the previous process of providing an original to be copied, which relied heavily on an outdated paper-based system.



## Customer benefits

Konica Minolta's unique OneRate offering has allowed Mazenod College to forecast and budget for its print spend in the print room for the next five years. OneRate is a set monthly payment, which includes all printing, consumables, parts, and servicing. Due to this unique offering, Mazenod College staff have been able to print in colour more freely without concerns about increasing costs.

Eric Paini, Finance Director, Mazenod College, said, “Being able to print more student-facing material in colour has been great for our teaching staff. The students are more engaged when the documents are visually appealing.”

The College has also been able to leverage the high-quality output and finishing capabilities of the new equipment to bring the majority of outsourced printing in-house, resulting in substantial savings for the College. By producing outsourced printing on the bizhub C650i devices, the College can now print shorter runs on demand, resulting in less wastage and fast turnaround times.

“The fixed OneRate model has allowed us to bring the majority of our outsourced printing in-house, resulting in extensive savings for the College.”

**ERIC PAINI**  
**DIRECTOR OF FINANCE, MAZENOD COLLEGE**

